



Lwams Africa Group

Limeroc Business Park,
Knoppieslaagte 385-Jr
Centurion 0157

Careers@lwamsafricagroup.co.za

www.lwamsafricagroup.co.za

Position: Sales Executive

Location: Centurion

Salary: Market-related; negotiable depending on experience

Position type: On-site

Close date: 28 November 2025

EE Requirements: N/A

Job Specification

- Builds business by identifying and selling prospects, maintaining relationships with clients.
- Door to door sales campaigns
- To spend 70% of the time outside office
- Identifies business opportunities by identifying prospects and evaluating their position in the industry, researching, and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects, recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.
- Key Accounts management of existing and new customers.



Plastic Injection Moulding | 3D Printing | Polyurethane Casting | General Industrial Supplies

Minimum requirements

- Diploma/bachelor's degree with a concentration in marketing, promotions, advertising sales, or business administration preferred.
- At least TWO (2) years of Plastic Moulding and Motor industry sales experience.
- Strategic leadership ability.
- Bi-lingual English and Afrikaans.
- Own reliable vehicle.
- Valid Drivers license.
- Proficient in a CRM system i.e. Hubspot, SAP, or similar

Sales Executive Skills:

- Presentation Skills
- Client Relationships
- Negotiation
- Prospecting Skills
- Meeting Sales Goals
- Creativity
- Sales Planning
- Independence
- Motivation for Sales

All applications should be made via email careers@lwamsafricagroup.co.za

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Should you not hear from us by the 1st December 2025 consider your application unsuccessful.



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